



Join a values-based, ESOP (employee-owned) company where *YOU* are a top priority!

Reell Precision Manufacturing is a leading provider of innovative position and motion control solutions, delivering high-quality precision products that optimize performance and efficiency throughout a diverse global market.

The company was named “Reell” (ray-El’); a German word meaning *honest, trustworthy* and *good* to reflect these foundational values. After 50+ years in business, we continue to strive to fulfill the promise of these words in our products, services and our relationships with customers, shareholders, co-workers, suppliers and the community.

We are seeking an enthusiastic and dynamic **Associate Global Market Manager (Automotive)** to join our team and drive impactful global market growth within the automotive sector. In this key role, you will collaborate cross-functionally with global sales, marketing, customer service, engineering, and operations teams to deliver custom product solutions that meet the unique needs of our automotive customers. Your contributions will be essential in shaping and executing strategies that drive market expansion, foster innovation, and enhance our global presence. If you're a proactive individual with an entrepreneurial spirit, someone who embraces servant leadership and upholds integrity in all interactions, we would love to hear from you!

Primary Responsibilities

- **Program & Project Execution:** Oversee customer application projects for the global Automotive Market, ensuring successful achievement of critical timelines and deliverables for the Automotive OEMs, Tier suppliers and Aftermarket vendors. Assists in completing required internal documents to initiate and facilitate projects (CRD, CPR, NPV models, Cost Models, etc.), and assists in the completion of commercial documents and customer required documents (Quality Agreements, Cost Breakdowns, Customer Statements of Work, RACI, etc).
- **Risk Management:** Identify project risks, develop solutions, and communicate risks and actions to stakeholders to ensure smooth project execution.
- **Budget & Cost Control:** Monitor project budgets and expenses, ensuring financial goals are met. Support the development of cost and revenue models.
- **Cross-Functional & Global Collaboration:** Work closely with Market Management, Sales, Engineering, Manufacturing, Quality, Channel Representatives, and Supply chain teams to ensure project success. Engages directly with the customer on project timelines, documentation, communications and other deliverables. Routinely works with customers and internal team members in other global regions involved in customer



projects. Provides oversight to the entire global project, through interaction with other engineering program managers.

- Continuous Improvement: Implement best practices and tools to enhance project management efficiency.
- Client Relationship Management: Build and maintain strong customer relationships with quality, engineering, and purchasing resources, ensuring alignment of objectives and fostering long-term partnerships. Support global customer needs and serve customers as needed based on their time zone.

Minimum Qualifications

- Bachelor's degree in business, engineering, project management, or a related field
- Minimum 5 years of experience in product or market management and/or project management or related experience.
- Experience managing OEM and Tier 1 supplier programs or related experience
- Excellent leadership, communication, and problem-solving skills
- Ability to travel globally up to 15%

Preferred Qualifications

- MBA or equivalent advanced degree preferred
- Experience working for Automotive OEM, Tier supplier, Design firm or Automotive aftermarket supplier in the automotive industry, preferably in a component supplier environment
- Strong knowledge of APQP (Advanced Product Quality Planning), PPAP (Production Part Approval Process), and automotive quality standards (IATF 16949, ISO 9001, etc.)
- PMP (Project Management Professional), PRINCE2 (Projects in Controlled Environments), or other project management certification is a plus
- Aptitude to understand and breakdown mechanical systems

Reell Precision Manufacturing offers competitive compensation and benefits. For this exempt position, the pay range is expected to be between \$90,000 - \$110,000 annually. Please note that the pay range is a good faith estimate of the position at the time of posting. Actual compensation will be dependent on factors, including but not limited to, the individual's qualifications, experience, knowledge, skills and abilities, as well as the actual work location.

Benefits include:

- Medical insurance options with employer contribution to Health Savings Account
- Flexible Spending Account options
- Dental, Vision, Life and Disability benefits
- 401(k) with employer match

Associate Global Market Manager (Automotive)



- Employee Stock Ownership Plan (ESOP) with employer contribution toward employee retirement
- Discretionary bonus plan
- Paid Time Off (PTO)
- Community Involvement Opportunities
- Education Program
- Hybrid work opportunity, up to two days remote per week, for qualifying jobs

Reell Precision Manufacturing provides equal employment opportunity (EEO) to all employees and applicants without regard to race, color, religion, sex (including pregnancy, gender identity, and sexual orientation), parental status, national origin, age, disability, genetic information (including family medical history), political affiliation, military service, or any other status protected by applicable federal, state, and local laws.